

# THE PENSMITH™

Proprietor - Business Matching Services Pty Ltd (ACN 077 619 517)  
Licensed Second Hand Dealer No. 10926 (Vic)

PEN REPAIRS & RESTORATION  
IMPORTING FINE WRITING INSTRUMENTS  
VINTAGE AND MODERN FOUNTAIN PENS  
[www.pensmith.com.au](http://www.pensmith.com.au)

## NEWSLETTER – JANUARY 2017

### ACQUISITION OF AUSPENS

We recently acquired the business of AusPens from Peter and Janet Ford. Peter and Janet who are well respected worldwide, were the former owners of Melbourne Vintage Pens and established AusPens in 2013. We now have a massive collection of spare parts (many of them Sheaffer) and an enormous number of new old stock Sheaffer pens. Together with our own existing and vast holding of Sheaffer spares and stock, we are relatively confident of the largest array of Sheaffer spares available. We intend to leave the AusPens website intact as it displays the vast parts holding which we acquired. You can visit AusPens at [www.auspens.com](http://www.auspens.com)

### KWZ INKS



By arrangement with KWZ (Poland), we will be importing KWZ Inks to Australia. KWZ is one of two manufacturers in the world producing iron gall inks in colours other than black. In addition to its extensive iron gall range, KWZ also produces standard inks in a wide variety of hues and colours. These inks are becoming increasingly popular in Australia.

KWZ is a husband/wife partnership of Konrad and Agnieszka Zurawski. Konrad is an industrial chemist who first invented and has been improving KWZ Inks since 2013. We will be distributing KWZ Inks to selected retailers in each state. Anticipated recommended retail prices will be:

Standard Range                                 \$20.00 AUD  
Iron Gall Range                                 \$25.00 AUD  
per 60 ml bottle, inclusive of GST.

Have a look at the KWZ page on our website:  
[www.pensmith.com.au](http://www.pensmith.com.au)

**Postal Address**  
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### IRON GALL INK

Iron Gall series by KWZ Ink refers to the type of ink used in medieval times for writing manuscripts, but is designed as modern fountain pen friendly ink. It is gaining popularity because the written notes are extremely long lasting on paper, as the colour is darkening over time opposite to some common inks, which tend to fade over years. Writing with it is fun, as the colour is changing immediately just in front of your eyes, for example pink is becoming violet or orange is becoming brown. The written notes are also water resistant to some extent. The dyes can be washed away, but the iron gall component is permanently bonded with paper, so the text is still easy to read even after soaking.

The pen filled with IG inks however needs some special care, similar to when any permanent ink is used. It is recommended not to leave it unused for a long time in order not to let the ink dry out in the pen, otherwise it might be difficult to clean the ink off the pen. If IG inks are used on a daily basis, there are no special requirements.

The range of Iron Gall KWZ Inks includes three types. IG Mandarin and Aztec Gold is Light Iron Gall - it means that the iron gall component concentration is very low and the maintenance doesn't differ from using standard ink. On the contrary IG Blue-Black is Archive Iron Gall, which means that the concentration of iron gall component is very high, thus it is the most water resistant and the most permanent of the whole IG KWZ Ink range. All the other IG KWZ Inks - blues, greens, violets, reds or brown are the medium type where the iron component concentration is high enough to make the notes everlasting, but low enough to be highly convenient in daily use.

These notes are courtesy of Agnieszka Zurawski.

### DIAMINE SHIMMERING INKS

Diamine has released another 12 colours in its Shimmering range. We are waiting for delivery of these and they will shortly be available. Prices remain unchanged for 2017.

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